

Press Release

TRUMPF



TRUMPF GmbH + Co. KG
Press/Public Relations

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TRUMPF on Record-Breaking Path

Sales increase of 18 percent, 439 new jobs at home and abroad, double-digit growth rates for 2006/07

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Oct 18, 2006 - Page 1 of 3

Ditzingen, Germany. October 18, 2006 – The German machine tool manufacturer and laser specialist TRUMPF ended the 2005/06 fiscal year with record sales of 1.65 billion Euros. With an 18 percent growth rate, the company has demonstrated success under its new management. Income before taxes increased considerably by 53 percent to 205 million Euros. The profit margin grew to 12.4 percent.

Nicola Leibinger-Kammüller, President of the Managing Board of the TRUMPF Group, was quoted as saying during the company's annual press conference that the current fiscal year is also going well. TRUMPF is expecting sales to reach more than 1.8 billion Euros. The reason for the company's positive outlook, among others, is its orders on hand totaling 470 million Euros. The first three months of the new fiscal year have supported this expectation: Sales and orders received both rose by just under 25 percent.

The company benefited from the global boom in investment goods. All regions contributed to the success of the TRUMPF Group. The company recorded the strongest gains in Eastern Europe, America and the Pacific Rim. Sales in Germany rose by 7.0 percent to 451 billion Euros. Germany thus remained the company's largest individual market.

Growth also had an impact on employment. Worldwide, TRUMPF created 439 new jobs, 242 overseas and 197 at home. This corresponds to a 7.3 percent increase. Overall, TRUMPF employed 6,488 people on June 30, 2006. Employees were hired primarily in Germany, the USA, Switzerland and France.

Machine Tools are the Engine of Success

The engines for the company's success were machine tools for sheet metal processing. Growth in the Machine Tools/ Power Tools Division increased its sales by 23 percent to



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October 18, 2006 - Page 2 of 3

1.44 million Euros. TRUMPF has thus continued to expand its position as Europe's largest machine tool manufacturer. The Laser Technology/Electronics Division enjoyed an 8.5 percent sales increase to 438 million Euros. The Electronics business field recorded strong gains. Among other things, it produces process power generators for the manufacture of flat screen monitors and has positioned itself as one of the world's leading suppliers. The Medical Technology Division boosted its sales by 10 percent to 108 million Euros.

Overall, TRUMPF invested 120 million Euros for research and development. This corresponds to a 12 percent gain. The company's R&D quota is 7.3 percent.

TRUMPF paves the way for worldwide growth

The ratio of equity to total assets was 45.6 percent. With an after-tax cash flow of 183 million Euros, TRUMPF has sufficient liquid assets at its disposal to be able to invest heavily in the coming fiscal year.

The company's investment volume grew by 75 percent to 89 million Euros. 66 percent of that was allocated to projects in Germany. TRUMPF invested 44 million Euros alone in the expansion of its headquarters in Ditzingen, Germany. There, it built a service center and a new employee cafeteria. The company has other building projects under way in Liberec, Czech Republic; Monterrey, Mexico; and Seoul, South Korea.

Nicola Leibinger-Kammüller explains: "Through these investments, we are strengthening our German locations and considerably improving our position in overseas markets. Basically, we are currently building all over the world."

The company is confidently looking forward to 2006/07 and sees its greatest growth opportunities primarily in Europe and Asia. The number of employees will also continue to grow.

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October 18, 2006 - Page 3 of 3

An overview of the most important figures: TRUMPF Group 2005/06

	2005/06	2004/05	Change in percent
Sales in € millions	1,645.5	1,396.1	17.9
Overseas share in percent	72.6	69.8	
Orders received in € millions	1,758.9	1,468.6	19.8
Income before taxes in € millions	204.8	134.3	52.6
Net income in € millions	154.0	94.6	62.7
Cash flow in € millions	183.1	133.3	37.4
Investments in € millions	89.0	51.0	74.6
Research and development expenses in € millions	119.8	107.1	11.9
Number of employees on June 30, 2006	6,488	6,049	7.3

TRUMPF Group (www.trumpf.com)

TRUMPF is a high-tech company that specializes in production and medical technology. For further information about the company, please visit www.trumpf.com/Unternehmen/Presse/Medienservice